

Steinemann Technology AG is the world's leading suppliers of sanding systems for the wood panel industry. Our competences encompass the development and production of machines, as well as a worldwide customer service and directly available spares and consumables.

We are looking for a cosmopolitan, experienced and committed

## **General Manager / Area Sales Manager**

for our subsidiary in **Kuala Lumpur**, starting in autumn 2016 at the latest.

### **The challenge:**

- Expansion of the Asian market, acquisition of new customers
- Provision of support for key accounts and agents
- Presence and representation in Asia and Oceania (great willingness to travel)
- Development and realisation of marketing measures
- Planning and implementation of strategic and operational decisions
- Budget responsibility
- Leading a 10-strong team

### **The necessary skills:**

- You have sound basic technical training (university/college degree specialising in mechanical/plant engineering, or similar)
- You complement this with further training in sales/business administration
- You can look back on several years of successful experience in sales in a demanding and technical environment
- You can negotiate competently in English
- Thanks to your extensive experience, you move confidently and professionally in different cultures – experience in Asia would be advantageous

### **Our offer:**

This key position involves variety and responsibility. You can expect a challenging job in an exciting environment, with a modern workplace and attractive employment terms. Together with your competent team, you can shape future business development and make a lasting mark.

Would you be interested? If so, do not hesitate to send your complete application documents to Ms. S. Mosbacher, [bewerbung@steinemann.com](mailto:bewerbung@steinemann.com), by no later than 15.02.2016. For information by telephone, feel free to call Mr. Markus Müller, Vice President/Head Sales & Services, on Tel. +41 71 313 52 03. We look forward to hearing from you.

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